

Estimated economic benefit per 1 hectare

Fuel expenses		
1. Fuel spent on monitoring and controlling the sown area <i>(about 300 ml of fuel is spent on inspecting approximately 1 ha of the sown area, on average 7 times per season)</i>		0,3
2. Cost per liter	USD	1,5
3. Minimal economic gain as a result of partial substitution of preventive full scale inspections for targeting individual abnormal areas	%	30%
Possible economic benefit of field monitoring per 1 ha (1 * 2 * 3)	USD	0,15

Payroll economics		
1. Annual payroll and taxes of an agronomist responsible for field monitoring	USD	24 000
2. Amount of time spent on monitoring of fields	%	15%
3. Economics of field monitoring with the Cropio system (partial substitution of preventive full scale inspections for targeting individual abnormal areas)	%	30%
4. Number of hectares serviced by one agronomist	ha	5 000
Direct payroll economics (1 * 2 * 3 / 4)	USD	0,22

1. Annual payroll of the specialist, responsible for consolidation and processing information in addition to reporting	USD	6 000
2. Number of hectares serviced by a single specialist	ha	5 000
Economics of reporting and planning work (1 / 2)	USD	1,2

Fertilizer expenses		
1. Fertilizer expenses and distribution per 1 hectare	USD	60
2. Fertilizers economics using VRA and Cropio <i>(according to the American Precision Agriculture Institute such economy amounts for 10% +)</i>	%	10%
Fertilizers economics per 1 ha per year (1 * 2)	USD	6,00

Measurement and analysis expenses		
1. Cost of a single soil nitrogen test (selection + analysis)	USD	15
2. Size of area inspected for a single test	ha	10
3. Testing frequency: one test per n-years <i>(annual basis is a recommended regularity; at least - one test in three years)</i>	years	3
Nitrogen testing economics per 1 ha per year (1 / 2 / 3)	USD	0,50

1. Cost of equipment and software for yield mapping	USD	20 000
2. Expected lifetime of the equipment	years	7
3. Amount of hectares serviced by one item of yield mapping equipment	ha	5 000
Equipment expenses for 1 ha per year (1 / 2 / 3)	USD	0,57

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1. Fuel spent on monitoring and controlling the sown area <i>(about 300 ml of fuel is spent on inspecting approximately 1 ha of the sown area, on average 7 times per season)</i>		0,3
2. Cost per liter	USD	1,5
3. Minimal economic gain as a result of partial substitution of preventive full scale inspections for targeting individual abnormal areas	%	30%
Possible economic benefit of field monitoring per 1 ha (1 * 2 * 3)	USD	0,15

Payroll economics		
1. Annual payroll and taxes of an agronomist responsible for field monitoring	USD	_____
2. Amount of time spent on monitoring of fields	%	_____
3. Economics of field monitoring with the Cropio system (partial substitution of preventive full scale inspections for targeting individual abnormal areas)	%	30%
4. Number of hectares serviced by one agronomist	ha	_____
Direct payroll economics (1 * 2 * 3 / 4)	USD	

1. Annual payroll of the specialist, responsible for consolidation and processing information in addition to reporting	USD	_____
2. Number of hectares serviced by a single specialist	ha	_____
Economics of reporting and planning work (1 / 2)	USD	

Fertilizer expenses		
1. Fertilizer expenses and distribution per 1 hectare	USD	_____
2. Fertilizers economics using VRA and Cropio <i>(according to the American Precision Agriculture Institute such economy amounts for 10% +)</i>	%	_____
Fertilizers economics per 1 ha per year (1 * 2)	USD	0,00

Measurement and analysis expenses		
1. Cost of a single soil nitrogen test (selection + analysis)	USD	_____
2. Size of area inspected for a single test	ha	_____
3. Testing frequency: one test per n-years <i>(annual basis is a recommended regularity; at least - one test in three years)</i>	years	_____
Nitrogen testing economics per 1 ha per year (1 / 2 / 3)	USD	

1. Cost of equipment and software for yield mapping	USD	_____
2. Expected lifetime of the equipment	years	_____
3. Amount of hectares serviced by one item of yield mapping equipment	ha	_____
Equipment expenses for 1 ha per year (1 / 2 / 3)	USD	

N-tester expenses			
1. Depreciation of N-tester per 1 ha per year (USD 3 000 / 5 years / 5000 hectares) <i>(based on the 5 year expected lifetime of one tester used on 5 thousand hectares)</i>	USD	0,12	
2. Payroll of the specialist working with N-tester per 1 ha <i>(2 months per year, USD 250 per month - based on the test for the second and third soil fertilization)</i>	USD	0,10	
N-tester economics (1+2)	USD	0,22	

Losses due to inaccurate weather forecasting			
1. Average cost of fertilizer and protective crop substances per hectare	USD	75	
2. Possible % of losses due to inaccurate weather forecasting <i>(according to the survey the figure is in between 5% and 15%)</i>	%	2,5%	
Reduction of losses through precise weather forecasting	USD	1,88	

Insurance expenses			
1. Insurance expenses for 1 hectare (not compensated by the government)	USD	2,8	
2. Possible % of economic benefit due to the high credibility of client profile (as a result of data submitted on historical field performance and real time crop conditions during the insurance-application process).	%	5%	
Insurance economics (1 * 2)	USD	0,14	

Collateral control expenses			
1. Size of the loan per 1 hectare secured by the future harvest <i>(usually, future harvest value discounted)</i>	USD	280	
2. Possible decrease of the loan interest rate due to decrease of banking cost for collateral observation and control	%	0,1%	
3. Loan duration <i>(usually 9 month - period from sowing to realization of harvested produce)</i>	month	9	
Economics of the loan interest rate (1 * 2 * (3/12))	USD	0,21	

Increase of the yield in problem zones			
1. Average % of abnormal vegetation zones in the total field structure <i>(insufficient amount of seeding material, improper application rate of fertilizers and/or crop protection substances, suboptimal allocation of fertilizers and seeding material throughout the field, other technological errors)</i>	%	5%	
2. % of losses in problem field zones	%	30%	
3. Average yield for crops growing in problem field zones	t/ha	4	
4. Price for one tonne of crop harvested from the problem field zone	USD/t	140	
Increase of the yield due to timely identification and management of problem zones (1*2*3*4)	USD	8,40	

Increase of the average yield due to VRA			
1. Average harvest value from 1 hectare <i>(for example, winter wheat)</i>	USD/ha	560	
2. % increase in yield through the balanced and differentiated seeding and soil fertilization in accordance with individual vegetation structure	%	1%	
Minimum yield increase (1*2)	USD	5,60	

Cost efficiency			
Up-to-date information	USD/ha	_____	
Reliable information	USD/ha	_____	
Timely information	USD/ha	_____	
Additional profits resulting from greater efficiency	USD		

N-tester expenses			
1. Depreciation of N-tester per 1 ha per year (USD 3 000 / 5 years / 5000 hectares) <i>(based on the 5 year expected lifetime of one tester used on 5 thousand hectares)</i>	USD	_____	
2. Payroll of the specialist working with N-tester per 1 ha <i>(2 months per year, USD 250 per month - based on the test for the second and third soil fertilization)</i>	USD	_____	
N-tester economics (1+2)	USD	0,00	

Losses due to inaccurate weather forecasting			
1. Average cost of fertilizer and protective crop substances per hectare	USD	_____	
2. Possible % of losses due to inaccurate weather forecasting <i>(according to the survey the figure is in between 5% and 15%)</i>	%	_____	
Reduction of losses through precise weather forecasting	USD	0,00	

Insurance expenses			
1. Insurance expenses for 1 hectare (not compensated by the government)	USD	_____	
2. Possible % of economic benefit due to the high credibility of client profile (as a result of data submitted on historical field performance and real time crop conditions during the insurance-application process).	%	_____	
Insurance economics (1 * 2)	USD	0,00	

Collateral control expenses			
1. Size of the loan per 1 hectare secured by the future harvest <i>(usually, future harvest value discounted)</i>	USD	_____	
2. Possible decrease of the loan interest rate due to decrease of banking cost for collateral observation and control	%	_____	
3. Loan duration <i>(usually 9 month - period from sowing to realization of harvested produce)</i>	month	_____	
Economics of the loan interest rate (1 * 2 * (3/12))	USD	0,00	

Increase of the yield in problem zones			
1. Average % of abnormal vegetation zones in the total field structure <i>(insufficient amount of seeding material, improper application rate of fertilizers and/or crop protection substances, suboptimal allocation of fertilizers and seeding material throughout the field, other technological errors)</i>	%	_____	
2. % of losses in problem field zones	%	_____	
3. Average yield for crops growing in problem field zones	t/ha	_____	
4. Price for one tonne of crop harvested from the problem field zone	USD/t	_____	
Increase of the yield due to timely identification and management of problem zones (1*2*3*4)	USD	0,00	

Increase of the average yield due to VRA			
1. Average harvest value from 1 hectare <i>(for example, winter wheat)</i>	USD/ha	_____	
2. % increase in yield through the balanced and differentiated seeding and soil fertilization in accordance with individual vegetation structure	%	_____	
Minimum yield increase (1*2)	USD	0,00	

Cost efficiency			
Up-to-date information	USD/ha	_____	
Reliable information	USD/ha	_____	
Timely information	USD/ha	_____	
Additional profits resulting from greater efficiency	USD		